



Logistics Summit Agenda Day Two

October 12th, 2023 MAIN STAGE

MAIN STAGE

09:00 Welcome

The doors open at 9.00 am - so you can start networking over your first coffee and find yourself a good seat.

MAIN STAGE

09:50 Welcome

Opening ceremony of the event with a warm welcome from the organizers.



Hannah Wesseloh

*Logistics Summit &
Mobile Robotics
Summit*



Hendrik Kempfert

*Logistics Summit &
Mobile Robotics
Summit*



Anja Marte

Logistics Summit



Maximilian Visser

*Logistics Summit &
Mobile Robotics
Summit*

10:00 The right energy strategy: Advice instead of guesswork

The STILL Logistics Talk Cheap and available was yesterday. Energy is the fuel of the economy. Prices are skyrocketing. And even in the country of the multiple logistics world champion, availability can no longer be taken for granted. In addition, new political ideas put additional pressure on the kettle every day. Companies are therefore struggling to decide how they should proceed strategically with regard to the energy issue in (intra)logistics. Because one thing is certain: carbon dioxide neutrality in logistics will come - the only question is when. Key questions are: Do you build up a large competence team internally or do you rely on partners? But which partnership makes sense in the long term? And which technology strategies should be pursued?

Top-class experts bring a topic frequently discussed in the abstract back down to earth - to the logistics hall - expose greenwashing and provide useful tips - also and especially for small and medium-sized enterprises....



Frank Müller
STILL EMEA



Erik Wirsing
DB Schenker



Prof. Dr. Julia Hartmann
*EBS Universität für
Wirtschaft und Recht,
Wiesbaden*

Host



Thilo Jörgl
impact media projects

MAIN STAGE

10:30 Logistics 2030: If you don't move with the times, ...

Thesen am Tresen - The STILL Logistics Talk Multiple crises are forcing us to rethink, working worlds are in upheaval and artificial intelligence will change everything for everyone. The fact is: logistics is on the threshold of high-tech and those who do not move with the times, will be left behind. Logistics 2030 must be rethought and reimagined. Do away with the comfort zone. Transformation is the task of the hour.

But where to start with the transformation? Is there a formula for success? How do you think automation and working worlds together, and in which areas of (intra-)logistics will artificial intelligence make human workers superfluous first? Or is transformation just the next hype to be fussed about? Experts discuss provocative theses and identify crucial success factors.



Erik Düwel
KION



Dr. Jan Schneider
Tchibo



Michael Schmitz
Vetter Pharma-Fertigung

Host



Anita Würmser
impact media projects

MAIN STAGE

11:00 Disruption of Global Supply Chains

Crises such as the pandemic or wars have posed significant challenges to global supply chains throughout recent years. How are leading logistics managers dealing with these?



Andreas Ulrich
SMS group



Phillip Ahrend
Tchibo



Dominik Dohr
BayWa r.e. AG



Christian Damm
DEUTZ



Peter Gross
Swisscom



Nadine Hessel
FläktGroup

Host



Lena Weigele
WEIGELE Executive Business Coaching & Consulting

MAIN STAGE

11:45 Logistics Summit Startup Awards powered by BLG, Part 3

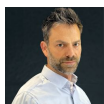
Innovative startups present their new and smart solutions for logistics. The best three will receive a Logistics Summit Startup Award - you vote!



Sebastian Heydorn
MotionMiners



Tobias Bohnhoff
shipzero



Dr.-Ing. Felix Hackbarth
ABONA



Sebastian Stute
SmartMakers



Theresa Gröninger
cellumation



Stefan Kremsner
s2 data & algorithms



Oliver Kahrs
Rail-Flow



Martin Bena
KAPELOU

Host



Johannes Schirmer
BLG LOGISTICS GROUP



Vanessa Kreutz
BLG LOGISTICS GROUP

MAIN STAGE

12:35 Lunch break

Enjoy the food while making new contacts with visitors and exhibitors at the Logistics Summit.

MAIN STAGE

13:35 Shipping agent panel: how do purchasers of freight services define their role as compared to logistic service providers, or within their own company?

How do industrial and trade companies view procurement planning for transports? What needs and requirements do service providers have in this regard? As part of this panel, freight procurement operators from a variety of industries examine internal and external challenges. Panel members have worked for years in corporate procurement and distribution, and bring a variety of experience and expertise to the floor.



Benjamin Stauch
MC-Bauchemie Müller



Nils Torsten Michel
*HOERBIGER
Antriebstechnik
Holding*



Martin Krumhaar
*Saint Gobain
Rigips/Isover
Deutschland*



Lilian Maus
HARIBO

Host

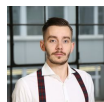


Gunnar Gburek
TIMOCOM

MAIN STAGE

14:20 Logistics Summit Startup Awards powered by BLG, Part 4

Innovative startups present their new and smart solutions for logistics. The best three will receive a Logistics Summit Startup Award - you vote!



Georg Hantschke
aioneers



Mathias Thomas
INLAI



Dr. Rouven-B. Wiegand
SMAVOO



Bernhard Obermaier
CARGOMETER



Tibor Fritsch
Peakboard



Dominik Leufgen
Pacurion



Johannes Leitner
Heylog

Host



Johannes Schirmer
BLG LOGISTICS GROUP



Vanessa Kreutz
BLG LOGISTICS GROUP

MAIN STAGE

14:55 Ceremony Logistics Summit Startup Awards powered by BLG 2023

Host



Johannes Schirmer
BLG LOGISTICS GROUP



Vanessa Kreutz
BLG LOGISTICS GROUP

MAIN STAGE

15:00 Logistics Startups - Trends and Challenges of the VC Scene

In the panel, investors and advisors will give an overview of the current market situation in the area of logistics venture capital: Where are the current trends? What impact does the new interest rate level have? How do experts see the medium-term development of the German logistics VC landscape? These and further hot topics will be discussed by the speakers and complemented by their own success stories.



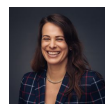
Yannik Rediske
Startify



Mathias Bosse
Prequel Ventures



Paulina Banszerus
Schenker Ventures



Tanja Rosendahl
F-LOG Ventures



Oliver Risse
HHLA Next



Matthias Schanze
rethink Ventures

Host



Robert Suhr
Carlsquare

MAIN STAGE

15:45 Coffee break

Enjoy your coffee and cake while making new contacts with visitors and exhibitors at the Logistics Summit.

MAIN STAGE

16:00 Logistics on the labor market - how can we persist in the competition?

Competition on logistics people on all levels is a current reality and will continue to increase on the middle term. Competition is furthermore multidimensional and risks business models on the long run. How do main logistics players react to persist in the market?



Vanessa Eller
Otto Group



Dr. Timo Eßer
ALDI SÜD



Guido Zander
SSZ Beratung



Kristina Duwe
Hapag-Lloyd

Host



Carsten Siebe
*FOCUS FOUR-
Management Advisors*

MAIN STAGE

16:45 The Logistics Update Vol.3

So young and yet already a tradition: IwML provides a general overview at the end of an exciting and content-packed trade fair. What has happened in logistics? What didn't? What did we particularly like about this year's Summit and what didn't (except the long journey from Hamburg)?

Jörg & Jens from Irgendwas mit Logistik try to answer these questions in their annual status update and provide insights into their high and lowlights as well as the logistics of tomorrow.



Jens Pommerening
*Zenfulfillment &
Irgendwas mit Logistik*



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

Host



Steffi Landerer
*Logistics Summit
Moderatorin*

MAIN STAGE

17:05 Prize draw of the IWML Stamp Rally



Jens Pommerening
*Zenfulfillment &
Irgendwas mit Logistik*



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

MAIN STAGE

17:15 Logistics Summit Awards Ceremony 2023

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MAIN STAGE

17:30 Networking & drinks for all participants

MAIN STAGE **20:00 End of Logistics Summit 2023**



Logistics Summit Agenda Day Two

October 12th, 2023 MONT BLANC MASTERCLASSES

MONT BLANC MASTERCLASSES

09:00 Welcome

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MONT BLANC MASTERCLASSES

10:00 In 5 Sprints to WMS-Go-live

"In 5 Sprints to WMS-Go-live", how the change to a cloud-native WMS - and which advantages the system offers through its unique architecture.



Michael Landstorfer
Logistics Reply

Host



Jörg Ziesmann
Dematic & Irgendwas mit Logistik

MONT BLANC MASTERCLASSES

10:15 Closing the Gap in SAP EWM for Value Added Services

Modifications to products have always had to be carried out, be it price changes or the upgrading of individual parts. Not only departments such as purchasing have expectations of timely execution and quality assurance, but also in the warehouse it is becoming increasingly important to have transparency about the processing status. In this presentation, join us on a journey of how we have supplemented the SAP standard with clever analyses and thus created more transparency and the positive effects on effectiveness.



Sebastian Gafinen
KPS

Host



Jörg Ziesmann
Dematic & Irgendwas mit Logistik

MONT BLANC MASTERCLASSES

10:30 10:30 Coffee break

Enjoy your coffee and cake while making new contacts with visitors and exhibitors at the Logistics Summit.

10:45 How times of uncertainty mandate flexibility and scalability of the warehouse automation market

In the post covid era, having destabilized supply chains, fluctuating labor availability, war in Europe and geopolitical tensions, the market can become hesitant for significant and long-term investments. How could rapid market changes impact your business few years (months?) from now, and how does this affect the design of your intra-logistics solutions? Can a mechanized warehouse be truly flexible? The answer is: yes.



Noë van Bergen
Movu Robotics

Host



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

11:00 From Source to Solution: Mitigating Plastic Waste Through Compensation strategies

Discover the environmental and economic impacts of plastic pollution and how supply chain activities contribute. Join us to learn about Ocean Plastic Prevention and the critical role that logistics can play in reducing plastic pollution. See how this Forto initiative contributes to cleaner oceans, supports communities, and helps you achieve sustainability goals. Get inspired and equipped to make a positive impact.



Achim Juechter
Forto



**Theresa von
Rennenberg**
Forto

Host



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

11:30 Real End-to-End Transparency in Logistics

How to get rid of use-case silos, technology barriers and vendor locks

Transparency is one of the key buzzwords in logistics these days, in order to cope with shaken supply-chains and volatile industrial production. Nowadays there are still many siloed solutions out there. Fueled by massive investments, logistic startups are competing to build holistic freight tracking platforms and warehouse management solutions. But there is another approach to achieve transparency in logistics. Standardization. This masterclass will introduce omlox – the open locating standard and its eco-system of interoperable solutions – ranging from freight tracking, yard management, warehousing, and material flow in production.



Wolfgang Römer
omlox / Flowcate

Host



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

11:45 How to overcome Peak season with flexible automation

Learn how the use of autonomous robots can take the automation of intralogistics a big step forward by future-proofing operations and making them more flexible, especially in peak season, as well as providing answers to labor shortages.



Malte Guske
Locus Robotics

Host



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

12:00 LogisticsTech Talks



Jonas Michel
Orbit

Host



Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

MONT BLANC
MASTERCLASSES

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Jörg Ziesmann
*Dematic & Irgendwas
mit Logistik*

MONT BLANC
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*Dematic & Irgendwas
mit Logistik*

MONT BLANC
MASTERCLASSES

17:30 Networking & drinks for all participants

MONT BLANC
MASTERCLASSES

20:00 End of Logistics Summit 2023



Logistics Summit Agenda Day Two

October 12th, 2023 ZUGSPITZE MASTERCLASSES

ZUGSPITZE
MASTERCLASSES

09:00 Welcome

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ZUGSPITZE
MASTERCLASSES

10:00 Automation is on the Move - Mobile Robots with Integration in Today's IT-Architecture

Intralogistics needs solutions that are flexible, adaptable, and scalable. New technologies and platform solutions will be used in the future to integrate existing backend systems and autonomous mobile transport solutions to ensure a simple and standardized way for E2E-integration. MiR and Camelot ITLab provide information about smart applications with focus on the technology driver "interoperability" and the possible unified integration of different players by using SAP Warehouse Robotics.



Roberto Giannetti
Mobile Industrial Robots



Grigorios Merenidis
Camelot ITLab

Host



Inken März
Logistics Summit Moderation

ZUGSPITZE
MASTERCLASSES

10:30 10:30 Coffee break

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ZUGSPITZE
MASTERCLASSES

10:45 Smart decision-making in freight procurement: knocking down VUCA through the power of data

Volatility, Uncertainty, Complexity and Ambiguity are here to stay and constantly increasing. Data, the oil that should fuel freight procurement, can be your greatest ally in knocking them down.

Discover through **practical case studies & success stories** how leveraging the power of data and digital transformation can beat rate volatility and cost pressure, capacity constraints, limited resources, and sustainability KPIs, while securing an end-to-end visibility across your teams.

Acting with speed and agility to stay ahead of the market can now be easier than ever.



Oliver Esch
SHIPSTA

Host



Inken März
Logistics Summit Moderation

11:15 PickGPT: A new generation of intelligent robotics powered by LLMs

PickGPT is the world's easiest tool for instructing and programming robots. The combination of Large Language Models (LLMs) and Sereact's Computer Vision enables robots, on the one hand, to understand natural language, making them intuitive to operate even by humans without prior knowledge. On the other hand, the Transformer enables them to orient themselves in complex, dynamic, and unstructured environments through zero-shot planning. PickGPT is therefore ideal for setting up robots in environments such as warehouses, where picking, placing, sorting, and adapting to changes are among the most important requirements.



Ralf Gulde
Sereact

Host



Inken März
Logistics Summit
Moderation

11:30 Pause

Host



Inken März
Logistics Summit
Moderation

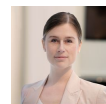
11:45 Do you still bear all risk of your project? The path to successful projects from a new perspective.

Projects in fulfillment and distribution are becoming increasingly complex, systems have to be flexible and scalable, and the business to be supported by the solution is changing at an ever faster pace. Success or failure of the project depend on successfully defining goals in a multi-stakeholder approach – and on a myriad of other parameters. IT requirements that are difficult to implement, budget overruns, delayed go-lives - in the end, the risks will always lie with the client. It will be his outgoing goods that will not be shipped in time.

Are there alternatives? Yes. Let us show you.



Michael Geisinger
FORTNA



Lena Reddig
FORTNA

Host

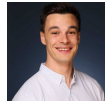


Inken März
Logistics Summit
Moderation

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12:15 The AI Robotics Revolution: The Next Frontier of Logistics

When people talk about the incredible potential of AI, a majority of the conversation has been focused on its language capabilities. But could something like ChatGPT be applied to robotics? The answer is yes. ChatGPT is an AI application built on a foundation model. Covariant has taken a similar approach to building a foundation model with reinforcement learning to revolutionize the handling of objects in the physical world. To bring this technical concept to light in a more practical way, Andi will discuss how AI is enabling robots to see, reason, and act on the world around them by exploring real world examples.



Niklas Ganter
Covariant

Host



Inken März
Logistics Summit
Moderation

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12:30 Logistics Summit Awards Ceremony 2023

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Host



Inken März
Logistics Summit
Moderation

ZUGSPITZE
MASTERCLASSES

12:45 Lunch break

Enjoy the food while making new contacts with visitors and exhibitors at the Logistics Summit.

Host



Inken März
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Moderation

ZUGSPITZE
MASTERCLASSES

17:30 Networking & drinks for all participants

ZUGSPITZE
MASTERCLASSES

20:00 End of Logistics Summit 2023



Logistics Summit Agenda Day Two

October 12th, 2023 MATTERHORN MASTERCLASSES

**MATTERHORN
MASTERCLASSES**

09:00 Welcome

The doors open at 9.00 am - so you can start networking over your first coffee and find yourself a good seat.

**MATTERHORN
MASTERCLASSES**

10:00 How do shippers use the spot market in times of volatile transport prices and fluctuating cargo capacity?

In this presentation we will show how shippers integrate their own Preferred Carrier networks with TIMOCOM and benefit from the open market at the same time. Depending on the volume, this can be seamlessly integrated into the TMS or displayed intuitively and with minimal effort in the graphical web interface.



David Moog
TIMOCOM

Host



Thomas Lührs
Irgendwas mit Logistik

**MATTERHORN
MASTERCLASSES**

10:15 Efficient Logistics 4.0: The Future of Route Optimization through Full Automation

Pen and paper should have been a thing of the past long ago but manual scheduling using desktop systems is also outdated. The future belongs to first-class optimization methods for fully automated SaaS tour planning in the cloud. By using intelligent, fast and powerful algorithms, unparalleled results are achieved and costs are significantly reduced by minimizing vehicles, kilometers and working hours.



Axel Koch
PTV Logistics

Host



Thomas Lührs
Irgendwas mit Logistik

**MATTERHORN
MASTERCLASSES**

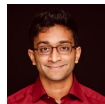
10:30 10:30 Coffee break

Enjoy your coffee and cake while making new contacts with visitors and exhibitors at the Logistics Summit.

10:45 Oracle Red Bull Racing - Advancing through the Formula 1 experience

Look forward to an inspiring presentation on the exciting topic of "Oracle Red Bull Racing - Advancing through the Formula 1 experience", in which we take a look into the world of modern business strategies using the successful partnership between Oracle and Red Bull as an example.

Discover how Oracle Cloud technologies have significantly contributed to the success of Red Bull by providing real-time information. Learn how the use of live data, digital twins and the use of machine learning have led to informed decisions, minimized delays, and increased efficiency. Be inspired by this exciting combination of technology and strategic thinking and gain valuable insights for your own business.



Manni Vattapally
Oracle Deutschland



Jürgen Hindler
Oracle Deutschland

Host



Thomas Lührs
Irgendwas mit Logistik

11:15 Digitization of the SupplyChain 2030 - How to set up your supply chain processes for the future with EDI services and artificial intelligence

Disruptive events (pandemic, wars, natural disasters) as well as various compelling events (S/4, e-Invoice mandates, etc.) mean that companies need to rethink their supply chain processes and continue to optimize them. Studies also show that B2B integrations are becoming increasingly important. At the same time, however, there is already a lack of specialists and know-how. In our presentation, we will show you how EDI as a Service (and AI / AI in the future) can not only close this gap, but also ensure scalability and global coverage.



Valentin Geffard
OpenText

Host



Thomas Lührs
Irgendwas mit Logistik

MATTERHORN MASTERCLASSES

11:30 Warehouse Warriors: Unleashing the Coolness of Next-Gen Logistics!

As long as we can't beam goods and people, we will continue to store, transport, and move them. Learn in my presentation how the logistics industry is responding to current challenges and developing innovative solutions. From open innovation approaches to disruptive startups and new technologies like autonomous robots and artificial intelligence, we take a look at the exciting future of contract logistics and what is already a reality today and what are we already implementing for our customers. Join us as we shape the future and successfully lead the logistics industry into the digital era! #hungryforinnovation



Erik Wirsing
DB Schenker

Host



Thomas Lührs
Irgendwas mit Logistik

MATTERHORN MASTERCLASSES

11:45 Navigating Success: Mastering Fleet Optimization for Maximum Business Impact

Using commercial vehicle specific map data, truck routing and location services is extremely important for your daily fleet and transport operations. Key customer benefits: Efficient route optimization, saving costs and optimizing resources (up to 30 %) Relief of the dispatchers through automated route formation: time savings in route planning of up to 90 % (reduced complexity of route planning) Support your drivers on-the-job with accurate navigation and routing to improve reliability and driver experience Better customer satisfaction: Faster deliveries, more reliable ETA, and shorter waiting times More sustainable logistics solutions: CO2-savings due to shorter distances



Tobias Braun
Active Logistics



Bart Coppelmans
HERE Technologies

Host



Thomas Lührs
Irgendwas mit Logistik

MATTERHORN MASTERCLASSES

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Thomas Lührs
Irgendwas mit Logistik

MATTERHORN
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12:45 Lunch break

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Host



Thomas Lührs
Irgendwas mit Logistik

MATTERHORN
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17:30 Networking & drinks for all participants

MATTERHORN
MASTERCLASSES

20:00 End of Logistics Summit 2023

Logistics Summit Agenda Day Two

October 12th, 2023 IFOY

IFOY

09:00 Welcome

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IFOY

10:10 Ergonomics 4.0: Computed MyoGraphy (CMG) as a new method for the workplace analysis of the future

Get an insight into Computed MyoGraphy, which is a tool for evaluating workplaces in terms of ergonomics and process efficiency. The unique technology is based on a digital human twin that allows you to look inside the human body and see what each muscle is doing. This makes it possible for the first time to indicate overload as a key figure and to develop an ROI for the health issue. The resulting recommendations increase productivity, reduce sick days and thus counteract the shortage of skilled workers.



Adrian Bühring
Predimo

IFOY

10:20 Continental Automotive Technologies



Prof. Dr.-Ing. Tobias Bornemann
Continental Mobile Robots

IFOY

10:30 10:30 Coffee break

Enjoy your coffee and cake while making new contacts with visitors and exhibitors at the Logistics Summit.

IFOY

10:50 More Volume - Same Space

Pallet and small parts storage completely rethought - fully automated at the interface to the Last Mile

In his Iglo presentation, Mikhail Voloskov outlines the importance of automated storage technology as a delivery system for the Last Mile. The focus is on Volume DIVE. Mikhail explains what makes this patented, robotics-based solution for small parts handling so different from conventional systems that appear comparable at first glance. Extended scope for action offers, for example, the possibility to build up to 14 m in height, to realise micro-hubs in urban environments, to continue to use existing container stocks and ultra-short implementation times offer extended scope for action.



Mikhail Voloskov
Volume Lagersysteme

[IFOY](#)

11:00 CROWN

[IFOY](#)

11:10 Initiate and Scale - Navigating Growth with SYNAOS Intralogistics Management Platform

The SYNAOS Intralogistics Management Platform enables flexible scalable and AI-optimized control of mobile robots, manual vehicles, employees, and shop floor assets. Result: significantly more efficient intralogistics processes.

Dr. Philipp Schäfers presents three solution scenarios of the platform: Mobile Robot Fleet Management, Real-time Localization, and Warehouse Execution, demonstrating how SYNAOS, as an early adopter of the VDA 5050 interface, is setting new industry standards with customers like Volkswagen and Schaeffler.

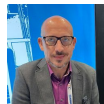


Dr. Philipp Schäfers
SYNAOS

[IFOY](#)

11:20 Industry 4.0: Embarking on the future of intralogistics with the Warehouse Execution System

The Warehouse Execution System from IdentPro combines advanced LiDAR technology with AI-based software to optimize warehouse processes, boost productivity, and reduce operational costs. Learn more about how you can control your intralogistics more effectively with complete transparency using a real-time digital twin and efficient order distribution.



Peter Breginski
IdentPro

[IFOY](#)

11:30 Chill with STILL - 10 minutes cool down with nice beats

[IFOY](#)

11:40 Presentation slot (40 min)



Andreas Nettsträter
Open Logistics
Foundation



Carina Tüllmann
Open Logistics
Foundation

[IFOY](#)

13:30 Ergonomics 4.0: Computed MyoGraphy (CMG) as a new method for the workplace analysis of the future

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Adrian Bühring
Predimo

[IFOY](#)

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Prof. Dr.-Ing. Tobias Bornemann
Continental Mobile Robots

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Mikhail Voloskov
Volume Lagersysteme

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SYNAOS

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Peter Breginski
IdentPro

17:30 Networking & drinks for all participants**20:00 End of Logistics Summit 2023**