Operational Excellence

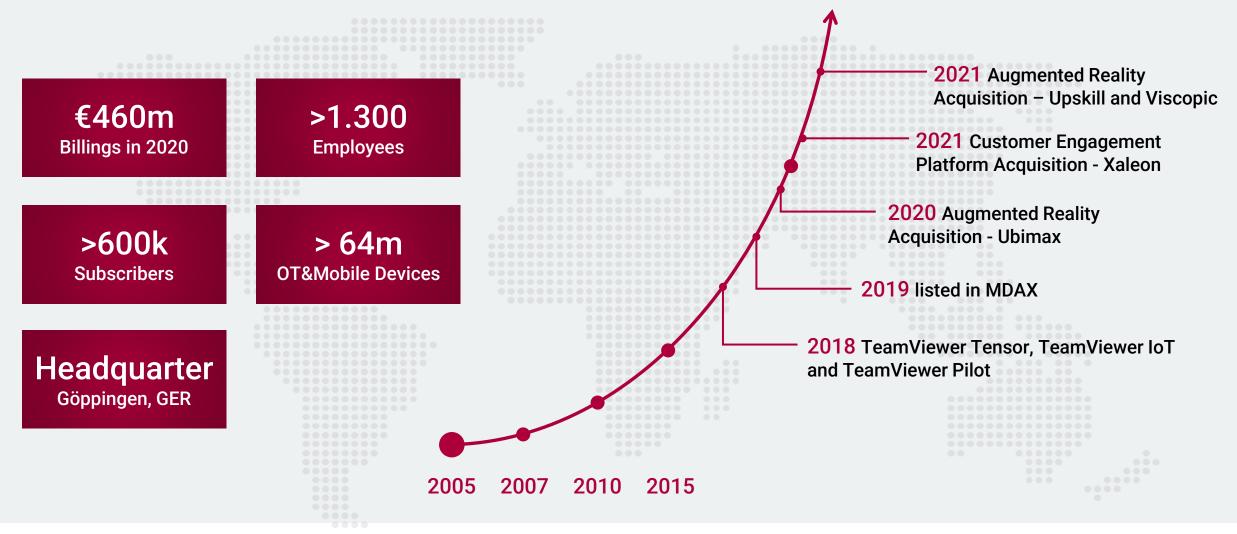
How Vision Picking Helps You Exceed Your Picking Process Goals

Julian Doelfs Head of AR Solutions, Logistics/ Retail



TeamViewer

"Together, we will create the global leader in connectivity solutions and industrial workplace technology." Oliver Steil

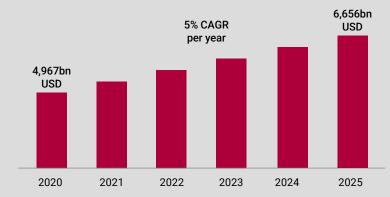




Logistic demands on the rise

Time, quality and cost pressures are omnipresent. The solution: **innovation**. Technology offers faster, cheaper, more intelligent, and more sustainable processes.

Global logistics market growth





Frontline

Chance for improvement Manual handling of goods

As some of the most complex and challenging logistics activities, manual processes such as order picking, sequencing, and replenishment, offer high potential to meet current challenges.

Key Challenges:	
Improve customer satisfaction	66%
Increase margins per order	64%
Fulfill more orders in less time	64%
Improve order accuracy	62%
Reduce IT costs and complexity	23%





Current challenges

in manual logistics processes

MANAGEMENT

High costs through errors

Inflexible, costly hardware and software & high installation efforts

Lack of efficiency in picking processes

High documentation requirements for QA

Fluctuating market needs



WORKFORCE

Operators have to process a large amount of information

Bulky devices occupy hands, paper lists get lost or are not updated automatically

Physical discomfort, repetitive tasks, outdated technology

Strenuous training times and lack of guidance when onboarding



Meeting your needs our out-of-the-box logistics solution



PROCESSES

Increased process security
 Various confirmation methods
 Flexible workflow adjustment

WAREHOUSE

No hardware installations needed
 Offline capabilities



WORKFORCE

Hands-free interaction ✓ Intuitive and personalized usage ✓ Secure login ✓

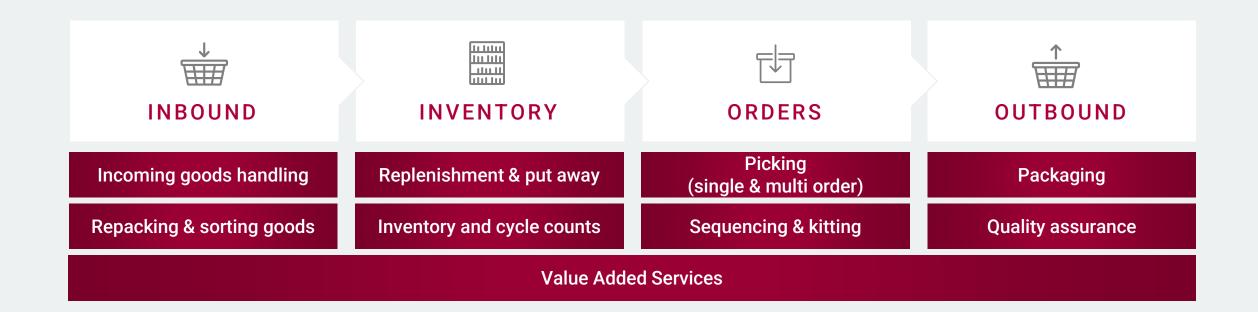
BACKEND

Standard connections to WMS
</k>



Support for every step of the way

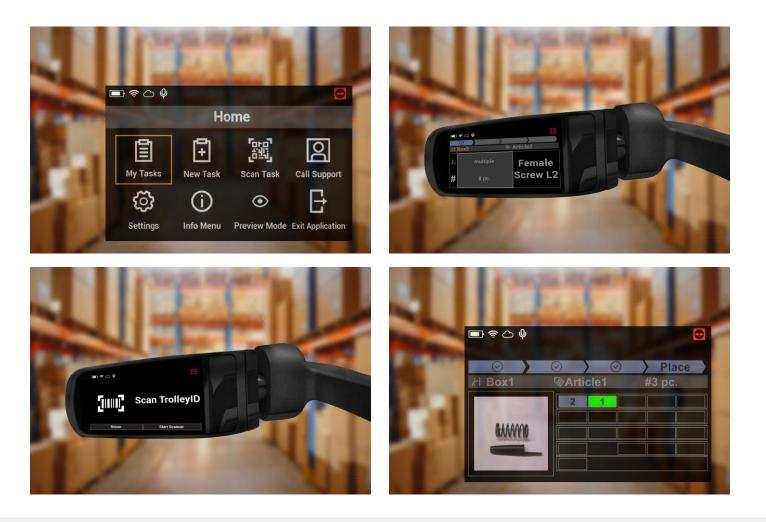
Logistics use cases





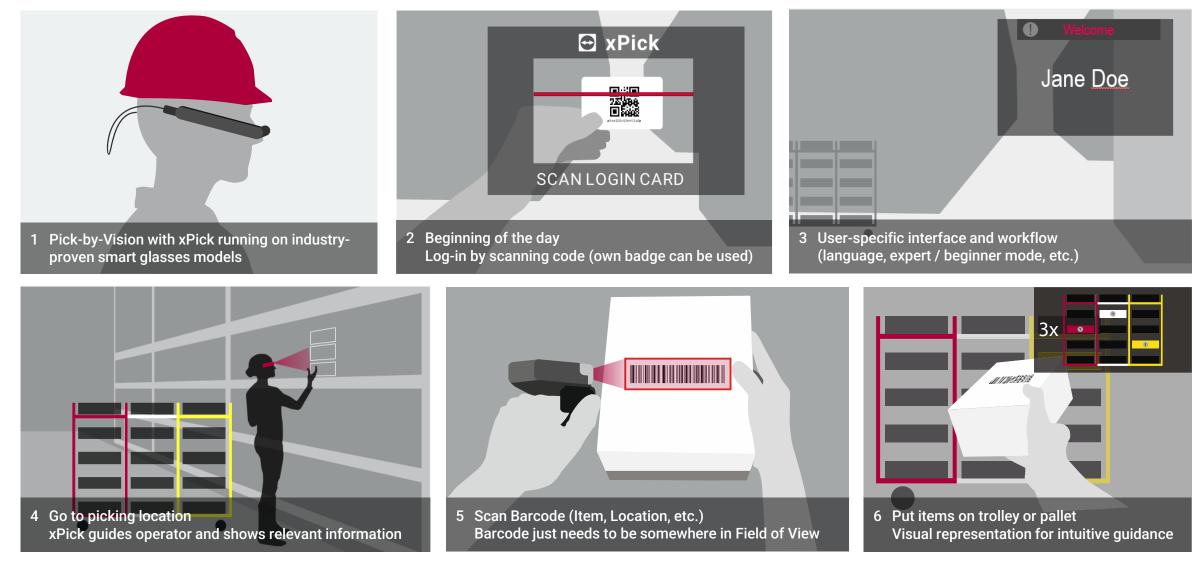
Forget complex instructions

Use visual information





Easy step-by-step solution





More Ergonomic with Smart Glasses

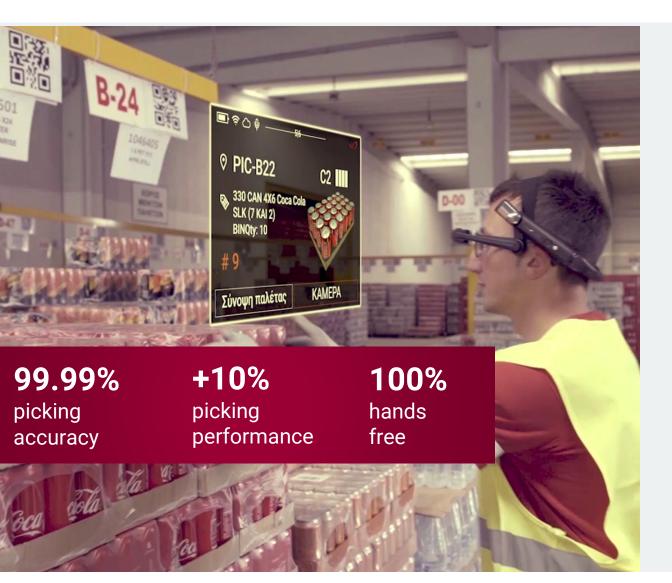
Hands-free, mobile and visual information access





Coca-Cola HBC





TeamViewer xPick Customer Reference

Coca-Cola HBC aims for 100% accuracy

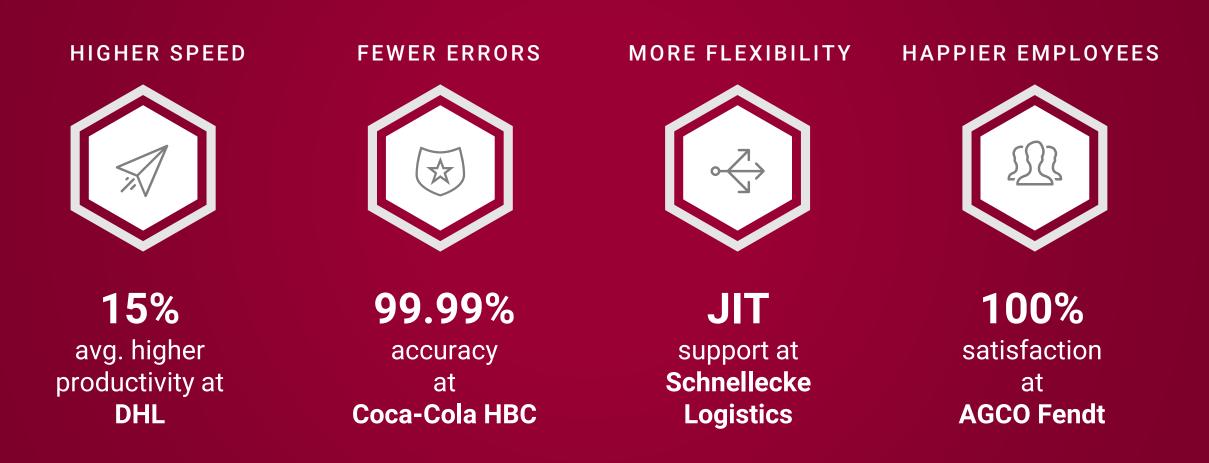
- Picking information on smart glasses
- Camera used for confirmation
- Integrated into SAP

High employee engagement No extensive installations Decreased hardware costs No warehouse changes needed



Our xPick customer's successes

From years of productive use





Set up your own project and scale fast

Intification

Pick item for part Label for engine 80

22

3C



· Q

- Defining project scope
- Picking Process mapping
- Identify stakeholders

SET UP & DEPLOYMENT

Ð

- ✓ Hardware provision
- ✓ Infrastructure set-up & tests
- Key & end user training

GO LIVE

 \sim

- ✓ Full live deployment
- Equipment of all operators

USAGE & SCALING

 $\boxed{\neg}$

- ✓ Full live deployment
- Equipment of all operators
- ✓ Maintenance & Support



Key Takeaways To start your journey

1

Overcome challenges such as high error rates and inefficient processes by visually guiding your workforce

2

Do not waste time and money with extensive hardware or software installations – choose a system that adjust to your needs

3

Create a fully digitalized process that increases your productivity, keeps your processes safe, and your employees happy





Get in touch



Julian Doelfs

(a) julian.doelfs@teamviewer.com

Key Takeaways – to start your journey

Overcome challenges such as high error rates and inefficient processes by visually guiding your workforce

Do not waste time and money with extensive hardware or software installations – choose a system that adjust to your needs

Create a fully digitalized process that increases your productivity, keeps your processes safe, and your employees happy