





# Capacity Challenges - Secured Capacity + Carrier Network Access



approximately 600k drivers are missing in the EU



fuel price hikes & operational costs are influencing fleets

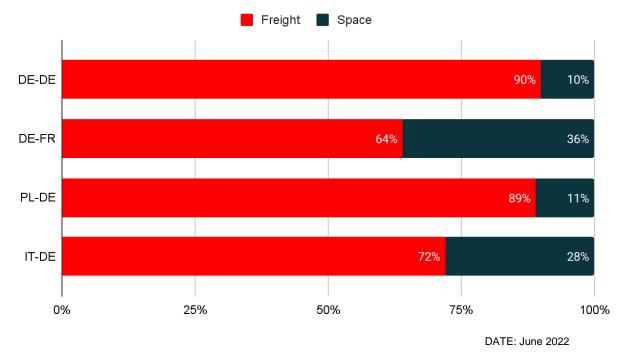


carriers restructure fleets & routing due to EU Mobility Package



resting times & return tours cause additional supply friction

#### Available Loads vs. Available Truck Capacity

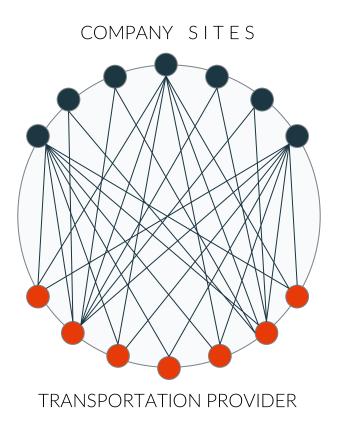


# Multi Carrier Strategy - every upside causes a downside

# COMPANY SITES

TRANSPORTATION PROVIDER

### Multi Carrier Strategy - every upside causes a downside



#### UPSIGHTS ✓

- multitude of Transportation
  Providers reduce dependency
  and deficiency risks
- use Transport Partner in their strongholds & as per their best capacity
- more Transport Partner equals more options
- leverage payment terms & reduce non-compliance risks

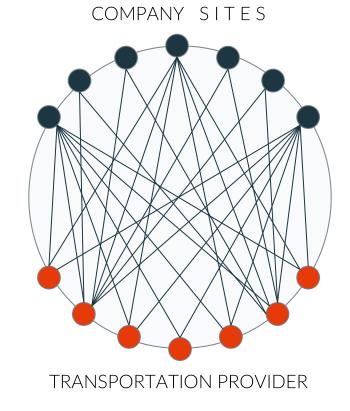
#### DOWNSIGHTS X

- highly inefficient in regards to communication & monitoring efforts required to manage Transport Partners
- increases dependency of Transport Partners on certain lanes = decreasing efficiency
- increased management complexity per shipment
- increased efforts for financial management

# Multi Carrier Strategy - taking advantages of the upsides while reducing downsides

every supply site manages multiple transportation providers

highly ineffective communication, causing low performance and poor visibility



COMPANY SITES



TRANSPORTATION PROVIDER

steering your supply chain through InstaFreight Transport Management



one partner to manage, organize, steer and monitor all service providers, leading to optimized performance, high visibility



# Multi Carrier Strategy managed perfectly through InstaFreight Transport Management





manage all transportation providers through one single platform



reduce communication inefficiencies, leverage suppliers better through an easy-to-use UI



install InstaFreight as the only vendor for transport related financial transactions



fully compliant setup to work with multiple carriers; less hassle for your finance & accounting department



have InstaFreight onboard, connect and manage all transportation providers



gain unparalleled visibility (tracking) and transparency on performance and cost and take smart decisions based on data

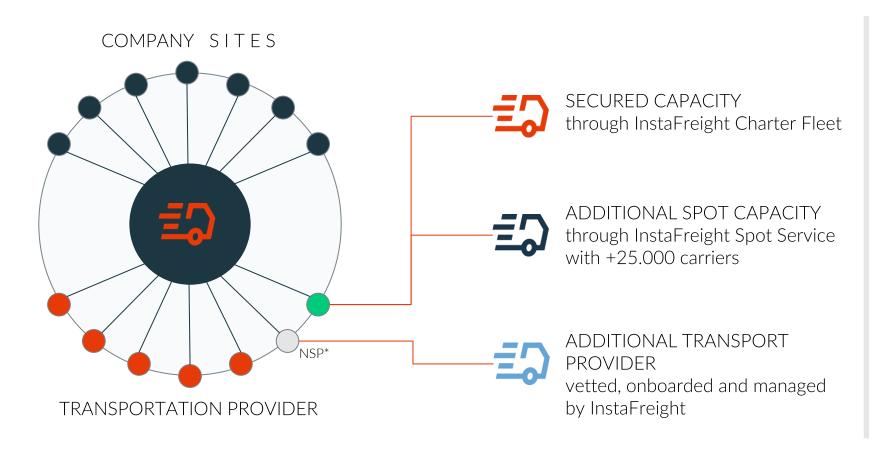


solve all operational matters with one InstaFreight contact person that is fully responsible



Less operational workload and backand-forth enables your team to shift priorities

## Capacity Challenges - Secured Capacity + Carrier Network Access





access to a network of +25.000 high-quality carriers



Digital processes for efficient collaboration, fast response times & quality assurance



Our Spot Business experts ensure first class customer experience



InstaFreight as contractual party for a liable and hassle-free transportation



Mix of Industry Experts from +20 nationalities & fully digital processes securing a high transport quality

# Be adaptable to volatile Market Conditions



fast reaction to newly implemented Carrier Restrictions, such as Cabotage Regulations



Availability of Capacity during political unrest, strikes or blockades



international Team - covering all European Languages



One Platform for entire Europe - available in all major languages



